

# Interim Report, Q1 2022

May 11, 2022



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# Forward-Looking Statements

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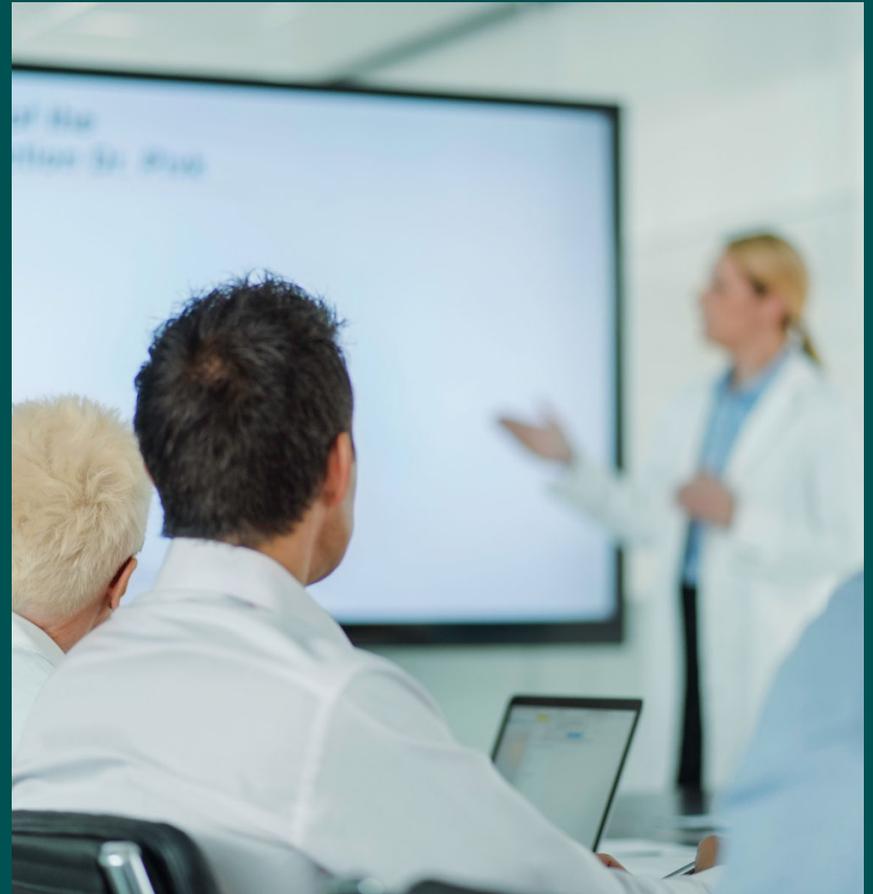


# Agenda

- o1. Highlights from Q1 2022
- o2. The NGAL Test Regulatory Studies
- o3. Q1 2022 financial result
- o4. Financial Guidance 2022

# Highlights from Q1 2022

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# Highlights from Q1 2022

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- Strong performance of The NGAL Test - US RUO sales up 116% and global sales up 70% compared to Q1 2021
- Completion of pediatric patient enrollment for US FDA submission on-track for end of Q2 2022
- Strategic focus on preparing BioPorto for US breakthrough
- Fully subscribed share offering provides DKKm 93 in net proceeds and runway for strategic execution

# Launch an FDA Approved Product in the US

## Strategic Focus



Drive NGAL Test Market Adoption & Have a Pipeline of High Medical Value Products

- Complete clinical trials & submit The NGAL Test to FDA
- Grow rest-of-world revenues and NGAL awareness through focused distribution resources and tools
- Build US commercialization team to market the clinical value of the NGAL biomarker, and nurture key relationships at target accounts
- Leverage our antibody library and university relationships to cost-effectively build the innovation pipeline



Strengthen the Company to Scale & Execute

- Strengthen our key supplier relationships and implement scalable manufacturing processes
- Build robustness and ensure Quality Systems are FDA and IVDR audit-ready
- Prepare business processes for efficient and scalable growth



Attract, Develop & Retain the Best and Brightest Employees Aligned with our Values

- Proactively recruit the most qualified talent to drive success
- Embrace flexible work environments enabling the ability to recruit from a larger pool of candidates
- Motivate and incentivize employees to stay & build shareholder value

# Pediatric Trial Enrollment On-track to be Completed end-Q2 2022, To Be Followed by FDA Submission



## Pediatric study



1 in 4 affected with AKI during hospitalization (ICU)<sup>1</sup>

Predict AKI Risk in an Intensive Care Setting

- Urine samples
- Predict Stage 2/3 AKI

- 15 hospital sites in US clinical trial for The NGAL Test in pediatrics
- BioPorto expects to finalize pediatric trial enrollment in 1H 2022, followed by assembling the FDA submission package & De Novo application with Breakthrough Designation
- FDA targets up to 150 calendar days after submission to respond... ***excludes time for the company to respond to FDA inquiries, which can include more data generation and “stops the clock”***

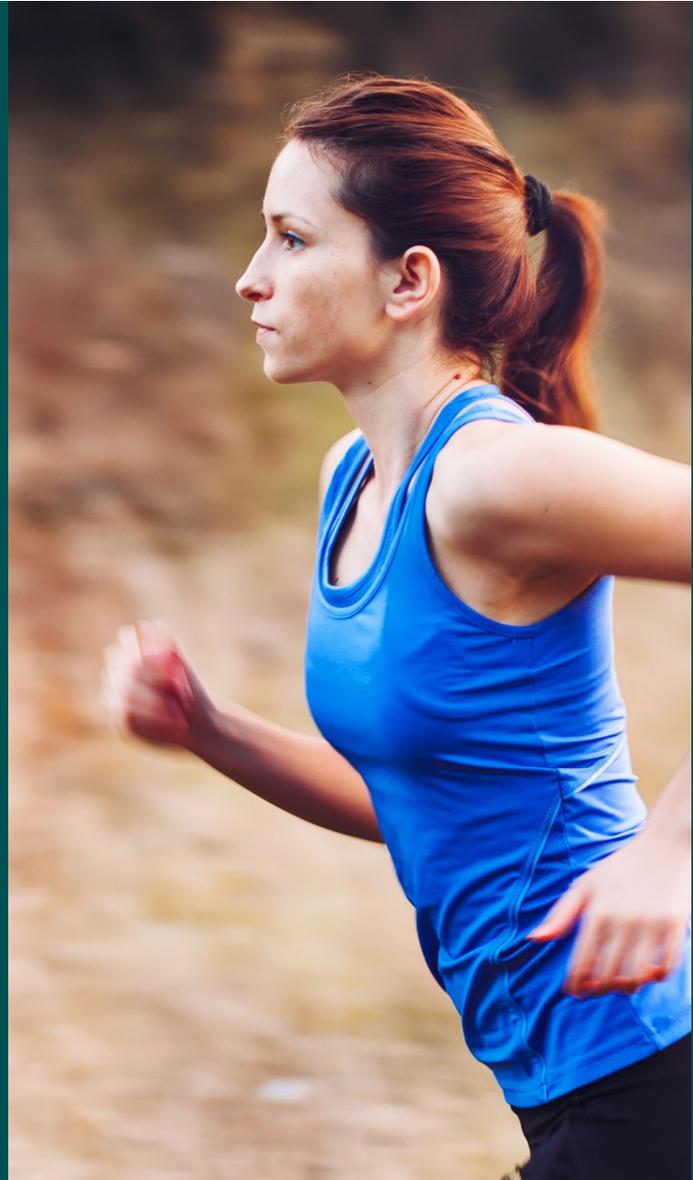
1) Kaddourah A, et al. *N Engl J Med.* 2017; 376(1):11-20.

# Q1 2022 Financial Results

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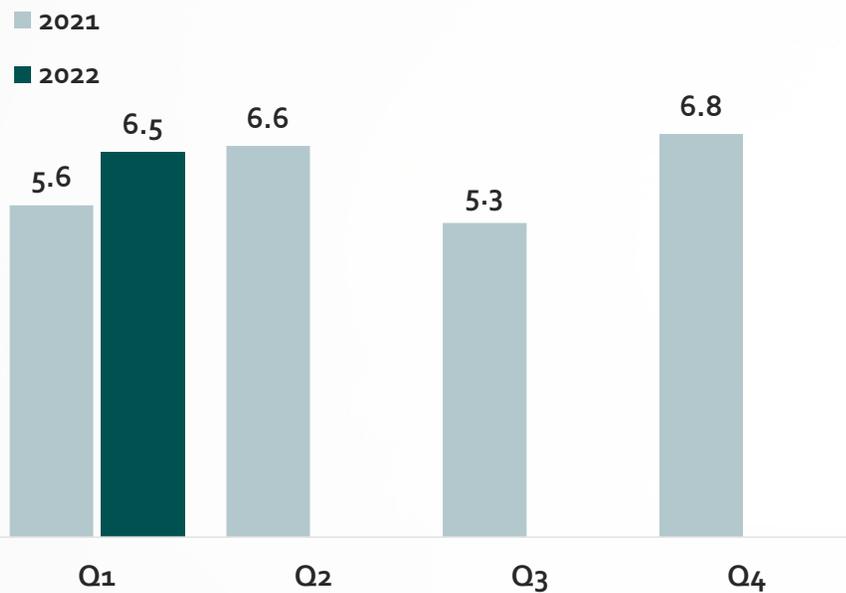
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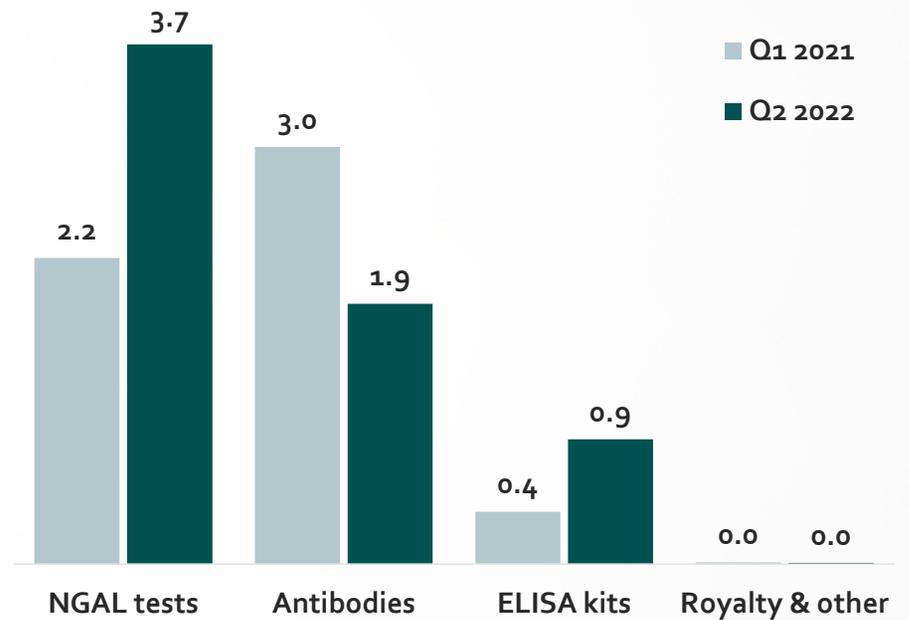


# 70% Increase The NGAL Test Sales Drives 17% Revenue Growth in Q1 2022 vs. Q1 2021

## Revenue by Quarter (DKKm)



## Revenue by Product Category (DKKm)



# Strong Performance of The NGAL Test Sales in the US and ROW

US NGAL

↑ 116%

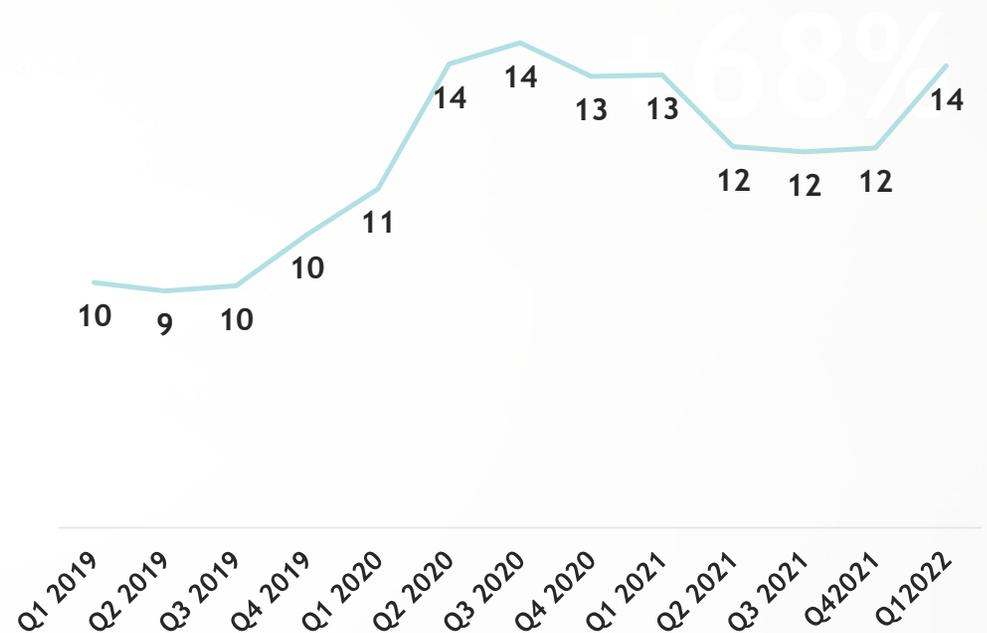
Increase in total revenue from US NGAL sales from Q1 2021 to Q1 2022

Overall NGAL

↑ 70%

Development in global sales of NGAL from Q1 2021 to Q1 2022

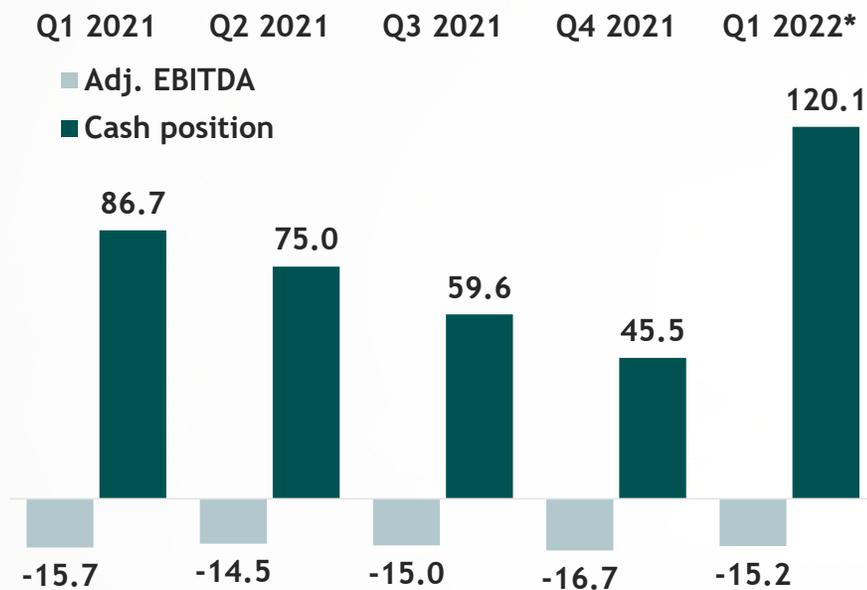
### NGAL Product sales by Quarter (LTM, DKKm)





# DKKm 0.5 Improvement in Adjusted EBITDA Loss; Cash Position Reflects Share Issue Proceeds

## Adj. EBITDA and Cash Position (DKKm)



- Cash burn from operations and investments reduced to DKKm 17.1 (Q1 2021: DKKm 21.3) reflecting working capital management
- Cash position end-Q1 2022 of DKKm 27 strengthened with DKKm 93.1 net proceeds from share offering closed April 1, 2022

\* Pro forma DKKm 93.1 net proceeds from share issue that closed April 1, 2022



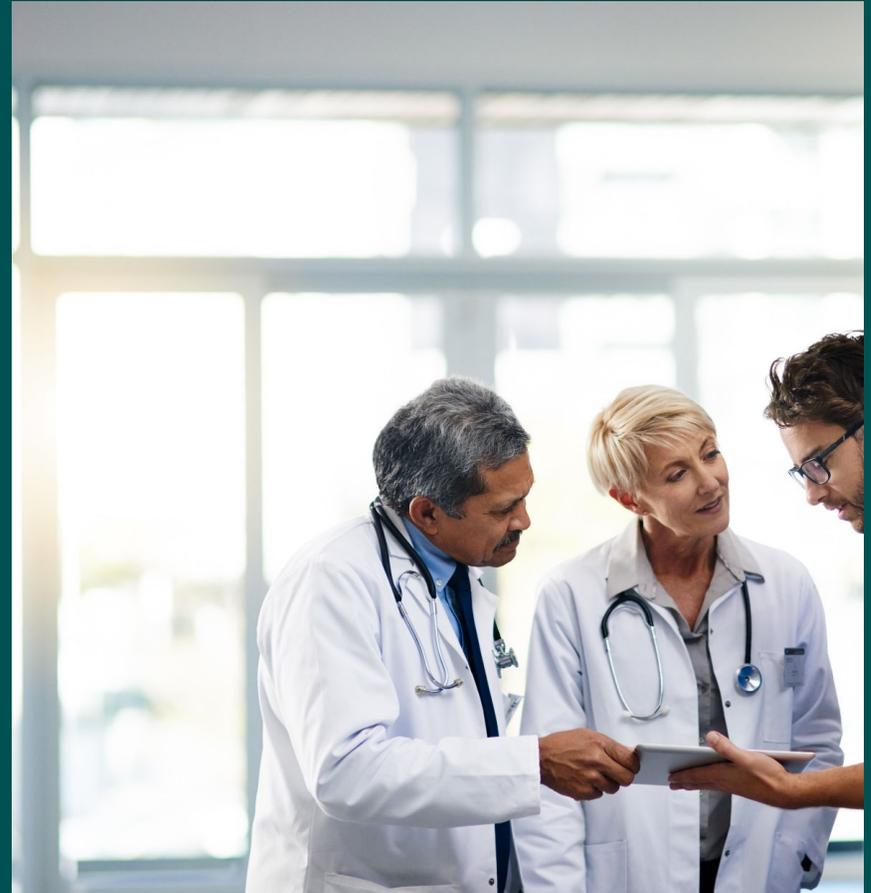
# Fully Subscribed Rights Issue

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- 66.9 million new shares at a price of DKK 1.50 per share
- Advance subscription commitments and guarantees from institutional investors and three largest shareholders
- Proceeds + existing cash will be used to strengthen BioPorto's capital resources and advance implementation of its strategic priorities, including:
  - the clinical trial and application to the FDA for approval of The NGAL Test for assessment of AKI in children under the age of 22 (pediatrics) in the U.S.
  - operational and quality improvements to prepare for future scale and IVDR implementation
  - general corporate purposes
  - investments in U.S. organization and marketing to prepare for The NGAL Test launch

# Financial Guidance 2022

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# Guidance for 2022: On-track for Execution on Both Strategic & Financial Targets

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Revenue	Approx. DKK 24-26 million	EBIT loss	Approx. DKK 95-100 million	Adj. EBITDA loss	Approx. DKK 76-81 million
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BioPorto's performance and guidance for 2022 is based on certain assumptions described in the annual report and continues to be subject to uncertainty due to COVID-19, including continued opening of societies and the normalization of access to hospitals, research laboratories, and regulatory bodies.

# Financial Calendar 2022

August 17, 2022      Q2 2022 Results

November 9, 2022      Q3 2022 Results

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