



2023-Q2 Financial Results & Business Update

Empowering Early Detection of Kidney Injury

August 1 2023

Forward-Looking Statements

References herein to this presentation shall mean and include this document, any oral presentation accompanying this document provided by BioPorto A/S (the “Company” or “BioPorto”), and any further information that may be made available in connection with the subject matter contained herein. By viewing or receiving or reading this presentation or attending any meeting where this presentation is made, you agree to be bound by the limitations, qualifications and restrictions set out below.

Certain statements in this presentation are not historical facts and may be forward-looking statements. Forward-looking statements include statements regarding the intent, belief or current expectations with respect to the Company’s expectations, intentions and projections regarding its future performance including the Company’s Guidance for 2023; currency exchange rate fluctuations; anticipated events or trends and other matters that are not historical facts, including with respect to the potential FDA marketing authorization, implementation of manufacturing and quality systems, commercialization of NGAL tests, and the development of future products and new indications; concerns that may arise from additional data, analysis or results obtained during clinical trials; and, the Company’s ability to successfully market both new and existing products. These forward-looking statements, which may use words such as “aim”, “anticipate”, “believe”, “intend”, “estimate”, “expect” and words of similar meaning, include all matters that are not historical facts. These forward-looking statements involve risks, and uncertainties that could cause the actual results of operations, financial condition, liquidity, dividend policy and the development of the industry in which the Company’s business operates to differ materially from the impression created by the forward-looking statements. These statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. Given these risks and uncertainties, prospective investors are cautioned not to place undue reliance on forward-looking statements. Forward-looking statements speak only as of the date of such statements and, except as required by applicable law, the Company undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Factors that may impact BioPorto’s success are more fully discussed in the sections captioned “Risk management” in BioPorto’s 2022 Annual Report and “Significant risks and uncertainties” in BioPorto’s Interim Reports.

This presentation is for information purposes only and does not constitute an offer to sell or a solicitation of any offer to buy any securities issued by the Company in any jurisdiction. The information contained herein is not for distribution in the United States of America. This document does not constitute, or form part of, an offer to sell, or a solicitation of an offer to purchase, any securities in the United States. The Company’s securities have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the “Securities Act”) and may not be offered or sold within the United States absent registration or pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. There is no intention to offer or solicit an offer to buy any securities in the Company in the United States or to make a public offering of the securities in the United States. Company securities may be sold only to qualified institutional buyers (as defined in Rule 144A under the Securities Act) in reliance on Rule 144A.

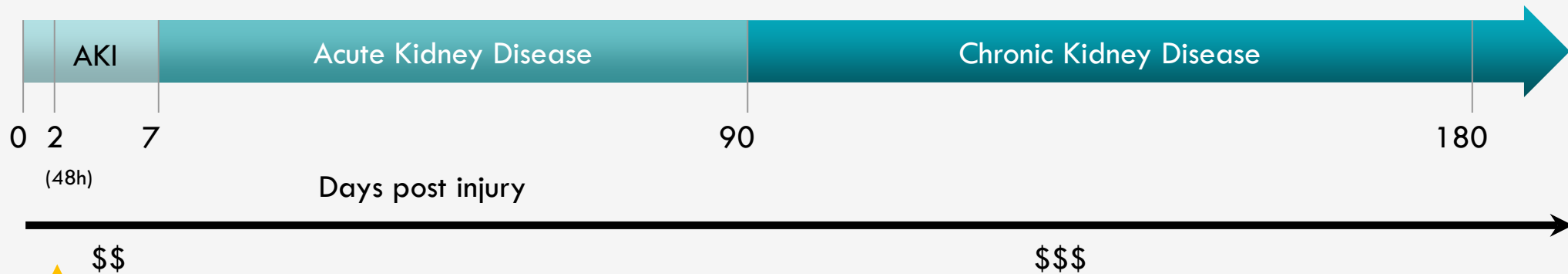
Q2 2023 Highlights: Meaningful Progress

- Recorded year-to-date revenue of DKK 15.8 million, 5% above from last year driven by an increase in NGAL sales
- Submitted comprehensive response to US FDA Additional Information Letter for De Novo application of NGAL tests for pediatric patients (aged 3 months – 22 years)
- Closed DKK 43.0 million rights issue (DKK 41.4 million net proceeds) bolstering cash position
- Total cash of DKK 85.4 million as of June 2023
- Maintain 2023 Revenue and Adjusted EBITDA guidance



Acute Kidney Injury (AKI) - an unmet clinical need

- An abrupt loss of kidney function that develops rapidly over a few hours or days.
- Symptoms may include decreased urinary output, swelling due to fluid retention, nausea, fatigue, and shortness of breath. **Often painless without symptoms.**
- **Difficult to diagnose.**
- AKI **can progress** to CKD, a lifetime of dialysis, and death.



The NGAL Test™

AKI is Common and Costly



1 in 5 ADULTS¹
& 1 in 4 CHILDREN²

is affected with AKI during
hospitalization

Hospital Patients at Risk of AKI:³

- Cardiac Surgery
- Mechanical Ventilation
- Sepsis
- Organ or Bone Marrow Transplant
- Nephrotoxic Agents/Drugs



Increased Length of Stay
7 – 23 DAYS⁴



Increased need for Dialysis
12% OF CRITICALLY ILL
ADULTS⁵



Overall Mortality Rate
21%⁶

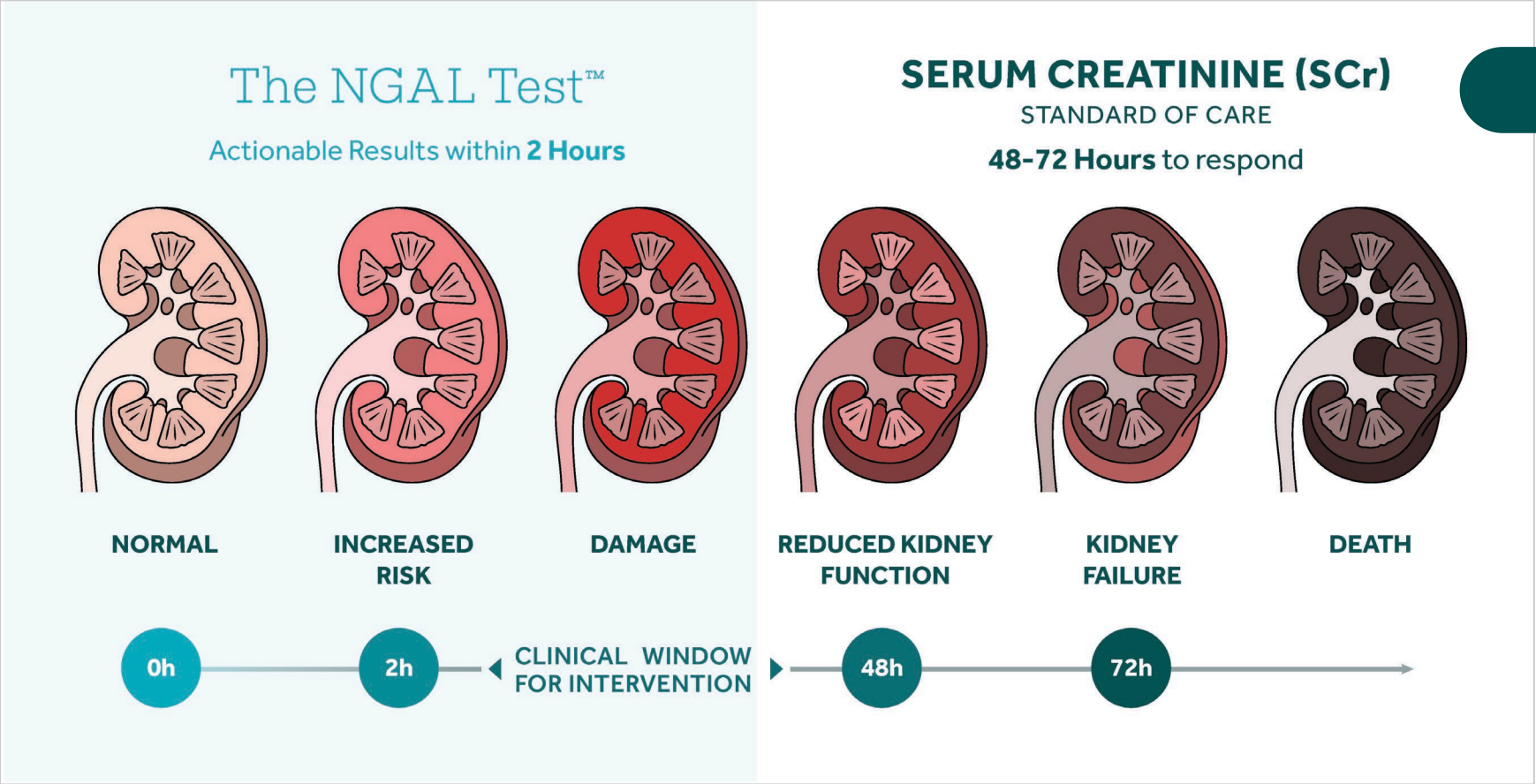


\$7,000
increase
per episode⁷



\$5-20
billion
annual cost⁷

NGAL: Improving the Standard of Care



Serum Creatinine is Inadequate

2-3 days delayed¹

43% of patients missed using SCr alone²

66% of AKI is misclassified³

70% of clinicians believe they are missing AKI⁴

Reagent-only product run on standard clinical chemistry instruments



High-Value Diagnostic price point

No investment in capital equipment

High margins even at today's scale

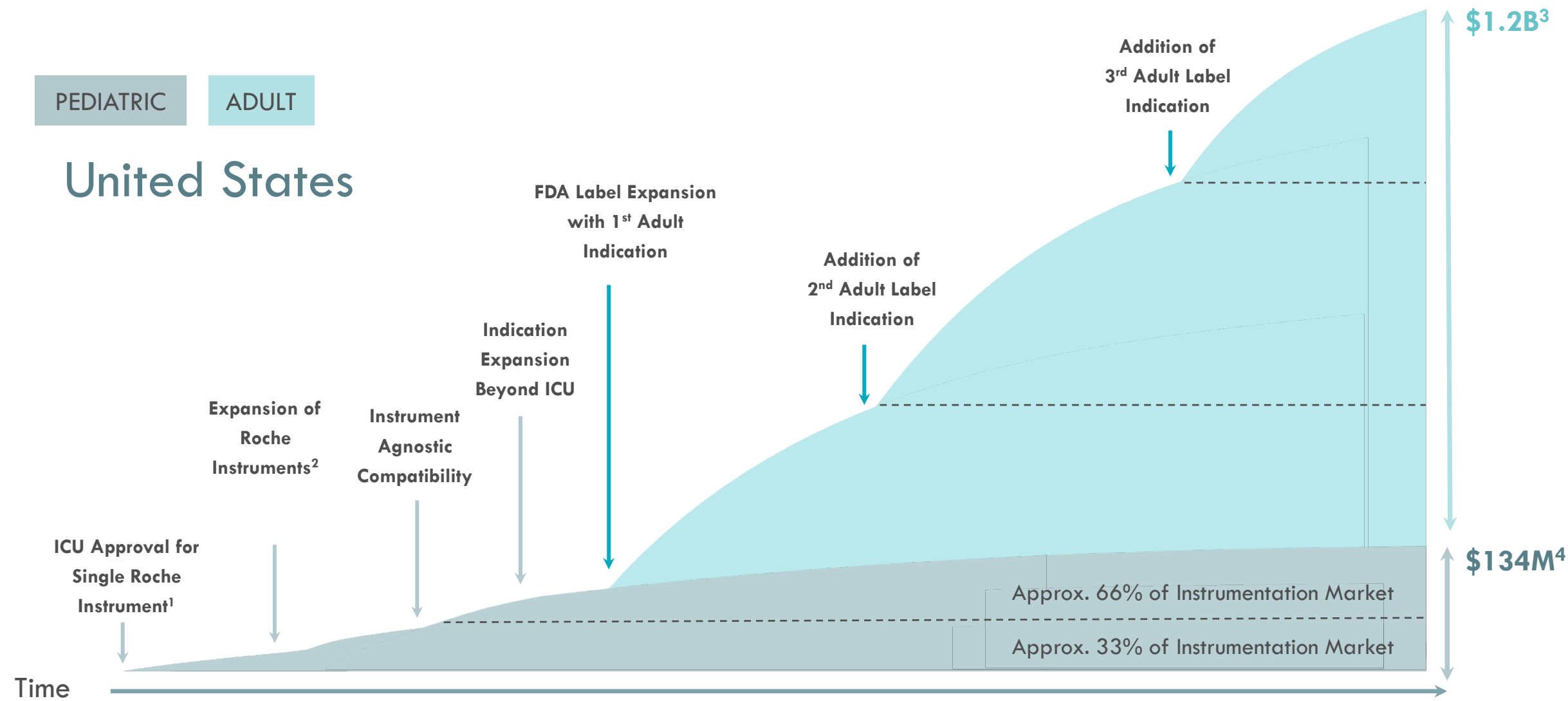


US Market: Initial FDA Clearance for Pediatric Patients

- Currently, 30+ US hospitals utilize the RUO NGAL test clinically as a Lab Developed Test (LDT)
- Pediatric market has potential for more rapid adoption of new breakthrough products that can save the lives of children
- Achieved Breakthrough Status with the FDA due to the significant unmet need for pediatric patients
- Initial Clearance for testing patients in the Intensive Care Unit: Will then expand to FDA clearance outside of the ICU, including the Emergency Department
- This beachhead will demonstrate the life and cost saving value of NGAL that will enable rapid adoption for testing the Adult population market following FDA clearance

We will establish a beachhead in the US market focused on testing pediatric patients

US TAM Growth: Broadening Compatibility & Adult Label Expansion



Kickstarting European Sales with CE-marked product

Multi-pronged sales approach:

- Select and train qualified distributor partners on clinical sales
- Provide expert Medical Affairs support
- Engage in Direct Marketing
- Leverage KOLs experienced in NGAL testing

~\$1 B

untapped market



Clinical
Champions



Lab Committees &
Reimbursement



Lab
Validation



Electronic Health
Record



Clinical
Education



Clinical
Workflow

No additional registration requirements to access adult and pediatric markets

Drive European Sales, Gain FDA Approval, Reduce Costs



Drive Market Adoption & Pipeline Development

- Support FDA approval of NGAL test for Pediatrics
- Expand market opportunity in US by performing studies to expand instrument and clinical indications
- Drive NGAL sales in Europe and where CE mark is accepted



Strengthen to Scale & Execute

- Execute appropriate financing rounds
- Drive high-margin antibody sales to offset future capital requirements
- Suspend new biomarker development activities
- Ensure systems and backup data files are FDA audit-ready

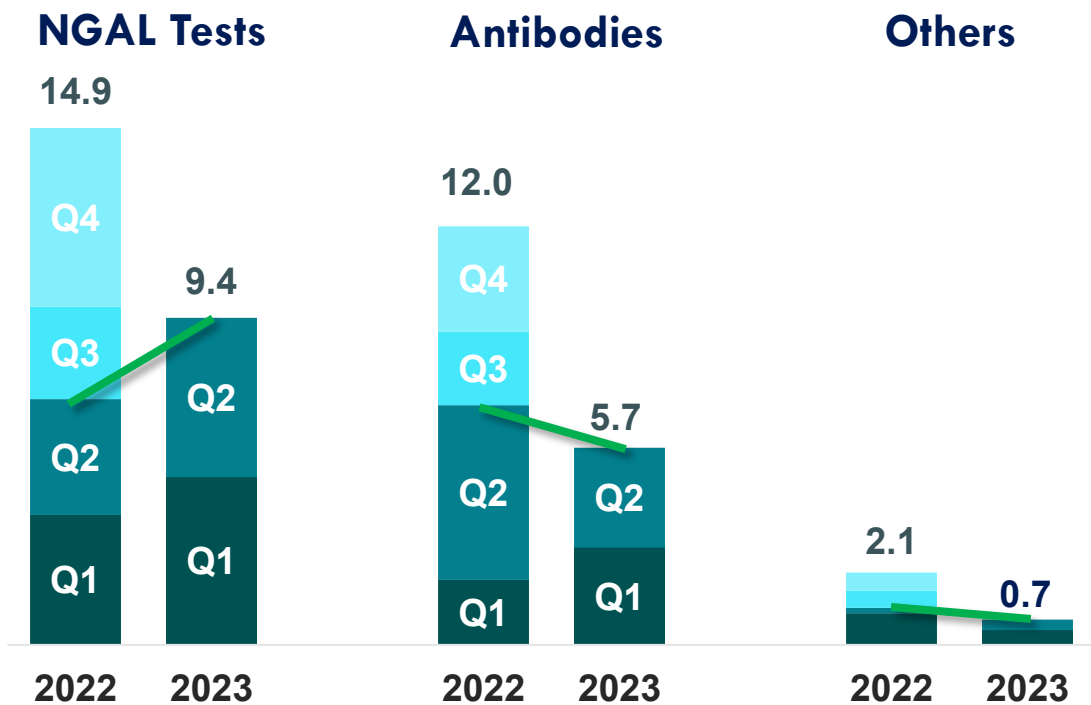


Attract, Develop & Retain the Best Employees

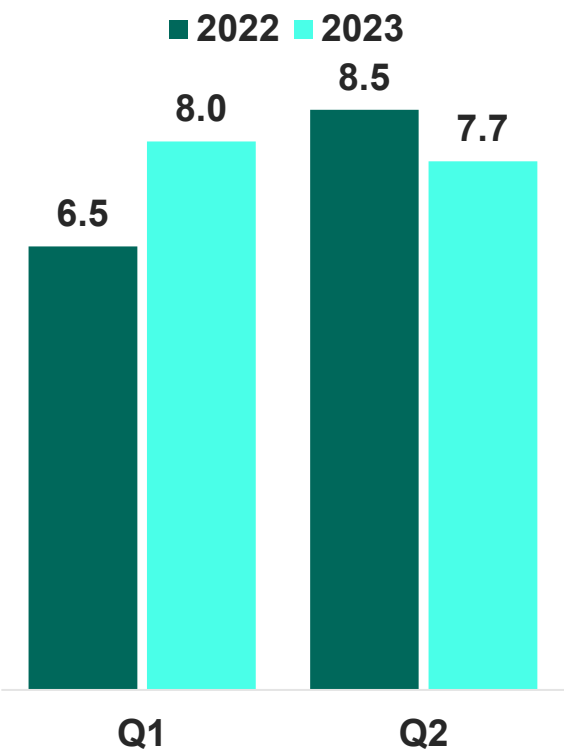
- Proactively recruit the most qualified talent to drive success
- Motivate and incentivize employees to stay & build shareholder value

Revenue: DKKm 15.8, up 5% YTD over prior year

Annual Revenue by Product Group*



Revenue by Quarter*

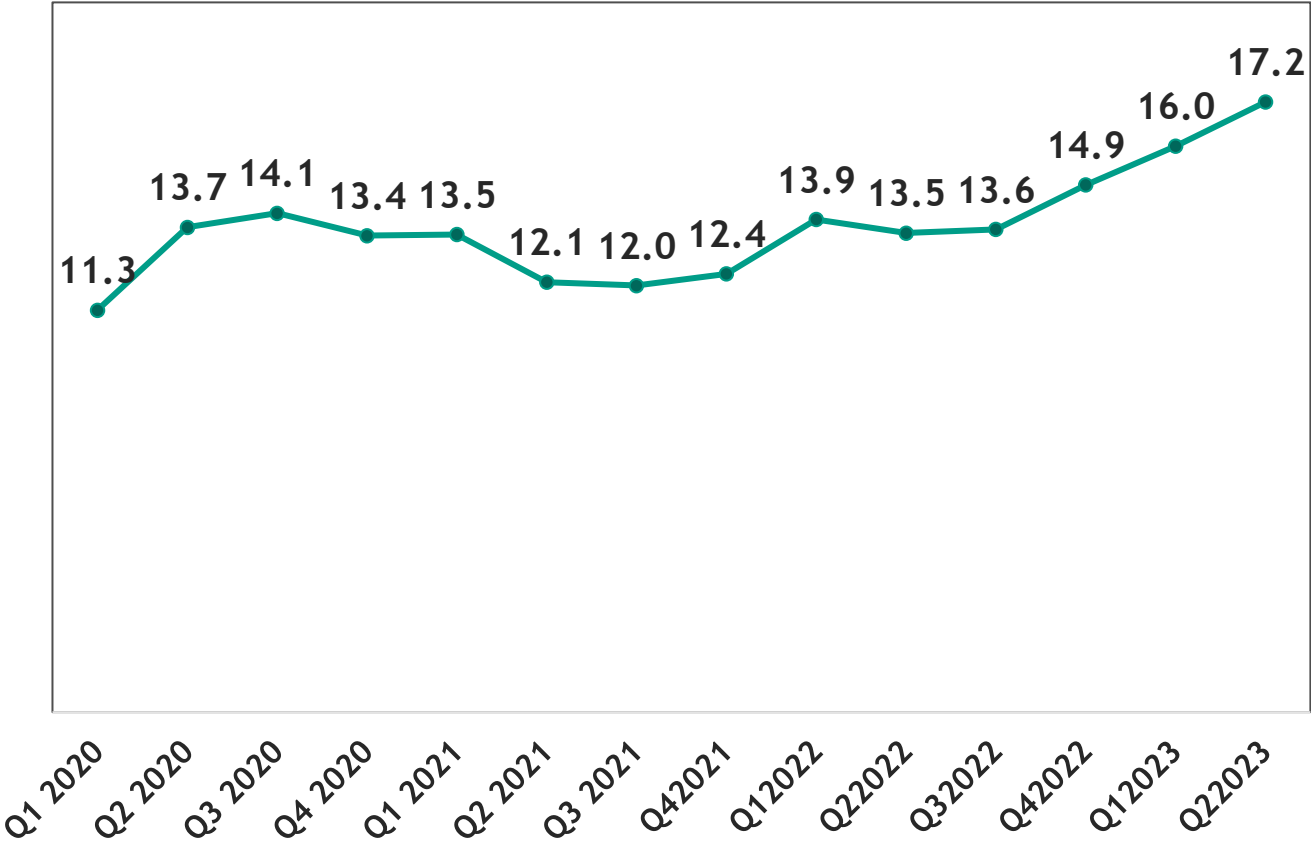


* all amounts in DKKm

NGAL test sales up 27% on LTM basis

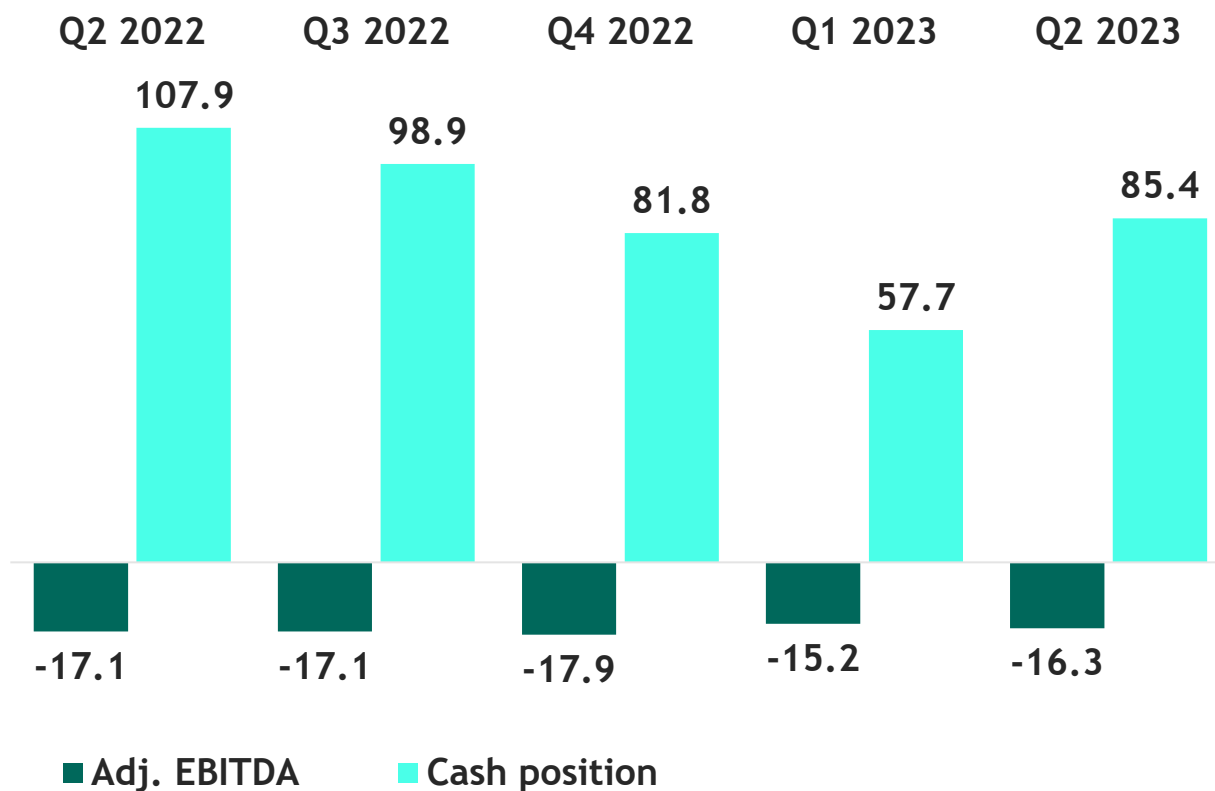


NGAL test sales by Quarter (LTM, DKKm)



Cash position and working capital management

Adjusted EBITDA and cash position (DKKm)



- **YTD 2023 cash use from operations:** DKKm 39.3, primarily reflecting payment of clinical trial and restructuring costs
- **Restructuring charge:** DKKm 3.0 to better align resources with BioPorto's strategic priorities
- **Cash balance:** DKKm 85.4
Includes DKKm 41.4 million net proceeds from pre-emptive rights offering

2023 Reiterated Outlook

Amounts in millions of Danish Kroner and US Dollars¹

2023 Outlook



Actual at June 30, 2023



¹All Financial Figures Converted from DKK to USD at a rate of 6.8539 as of June 30, 2023. ²Unaudited.
Note: BioPorto's performance and guidance for 2023 is based on certain assumptions described in the annual and interim report(s) and continues to be subject to uncertainty due to COVID-19, including continued opening of societies and the normalization of access to hospitals, research laboratories, and regulatory bodies. Please see the Company's 2023 Annual Report and Interim Reports for further information on risks and uncertainties. Adjusted EBITDA is a non-IFRS measure. Please see BioPorto's Annual and Interim Reports for a description of this measure and a reconciliation to EBIT.



Contacts:

EU: Tim Eriksen, Managing Partner
Zenith Advisory, investor@bioporto.com
+45 4529 0000

US: Ashley Robinson, Managing Director
LifeSci Advisors, arr@lifesciadvisors.com
+1 617 430 7577

CPH: BIOPOR