

## Risk Management

Risk management is an integral part of BioPorto's operations. The Company identifies material risks that could affect revenues, development, production, future performance, regulatory affairs, or the interests of the shareholders in order to run the Company effectively.

All departments in the Company participate in the identification and assessment of financial and operational risk factors in order to address them properly. Risk Management is part of the Rules of Procedures for the Audit Committee. The Board of Directors receives updates and recommendations on initiatives, which then form part of the Board's overall assessment and decisions on the Company's activities and future plans.

In 2024, primary risks include commercialization of ProNephro AKI in the USA, instrument expansion, initiation of adult indication study, working towards future IVDR compliance, securing market adoption and continued growth in NGAL revenues including in regions where CE Mark is accepted, and attracting new talent and retaining qualified personnel in a competitive environment.

## 1 Risk Factors

Expectations and assumptions in the annual report concerning BioPorto's business – the market for diagnostics in AKI, antibodies, and ELISA kits – and the Company's revenue, accounting results, and market share are subject to substantial uncertainty. There is no guarantee that the Company as a whole or in part will achieve its expectations for revenue, Adjusted EBITDA, or the profit/loss for the year. Key risks that are specific for the Company that, among others, could cause the Company's results, prospects, and financial performance to differ materially from those expressed forward-looking statements are:

- The Company's products and future products may fail to achieve the degree of market acceptance by physicians, laboratory
  management, healthcare payors and others in the medical community necessary for commercial success and market
  penetration may be lengthy and difficult. The mitigating actions are having trained Commercial and Medical Liaison personnel,
  HEOR and reimbursement dossiers to payers and institution administration, IIS programs for publication on NGAL protocols
  and KDIGO Guideline public responses.
- Timing of future clinical trials depends on many factors outside of the Company's control, including regulatory pathways and their conditions associated with submissions presently under review that will serve as predicates to other submissions, the impact of future potential pandemics, wars and other events, each of which may impair the Company's ability to complete clinical trials in a timely manner or at all. The mitigating actions are alignment with competent CRO, having internal R&D talent that can effectively and efficiently manage future clinical trials and bring to regulatory bodies for required clearance and approvals. See public health epidemics, pandemics or outbreaks below.
- A failure to successfully commercialize NGAL tests for pediatric and later adult uses would have a material adverse effect on
  the Company's prospective future revenues, future growth prospects, future cash-flows and future results of operations. The
  mitigating actions are key partner negotiations and commercial enablement, current lab customer case stories and peer-topeer support and new product considerations.
- The product benefits of NGAL tests may not demonstrably provide a clinical and economic case to drive market adoption, including until the Company completes a direct health economics and outcomes study of such factors. The mitigating actions are recent FDA clearance of ProNephro AKI (NGAL) which creates a new market in the US and synergies for rest of world revenue growth opportunities.
- Public health epidemics, pandemics or outbreaks, such as COVID-19 could adversely impact the Company's business, future
  financial position, timeline, results of operations and future growth prospects. The mitigating actions are constantly monitoring
  news, medical outlets and other media to be informed of new epidemics, pandemics or outbreaks to take the necessary steps
  to protect our entire community and stakeholders.
- The Company's future success depends in part on its ability to attract and retain its management team and key employees. The
  mitigating actions are to challenge existing employees with meaningful work growth opportunities and use of tools such as
  LinkedIn and other forums to market new job opportunities and exciting endeavors at BioPorto.

- The Company's products and future products are complex to manufacture, and the Company may encounter difficulties in manufacturing that could have a material adverse effect on the Company's revenues, cash flow, results of operations and future growth prospects. The mitigating actions are having in-house qualified production leadership and personnel connected to R&D, regulatory, quality assurance and external insights regarding manufacturing of complex products.
- The manufacture of the Company's products is dependent on the supply of raw materials and key components from suppliers, some of which are sole source suppliers for the Company. The mitigating actions are developing, at a minimum, dual source supply for critical raw materials and components.
- Several patents used by the Company will expire in the near term, which may lead to increased competition and materially adversely affect the Company's business, financial condition, results of operations and prospects. The mitigating actions are creating new intellectual property and new product introductions.
- The Company operates in a highly regulated industry, and changes in regulations or the implementation or enforcement of
  existing regulations could have a material adverse effect on the Company. The mitigating actions are having regulatory
  intelligence and compliance execution.
- To realize its strategic objectives, the Company will require additional capital to fund its operations, which may not be available
  to the Company on acceptable terms or at all. The mitigating actions are financing strategy and plan exist to generate investor
  interest and potential participation.
- The Company has incurred net losses and may continue to do so. The mitigating actions are a multiyear financial strategy and plans created to achieve positive cash flows in mid-2026.

Other short-to-medium-term uncertainties include, but are not limited to the following:

- The ability to obtain the Freedom to Operate in commercially relevant markets. The mitigating actions are Freedom to Operate analysis created for The NGAL Test and ProNephro AKI.
- The ability to prevent competing companies from having Freedom to Operate in commercially relevant markets and general
  competition. The mitigating actions are to create new intellectual property and new product introduction. Performance and
  dependence of the Company's subcontractors; most significantly Contract Manufacturing Organizations and Contract
  Research Organizations. The mitigating actions are to ensure that alternative suppliers are identified for critical
  subcontractors.
- Clinical development and results from pipeline projects. The mitigating actions are to invest in development pipelines, communication with customers and create new intellectual property.
- Cyber-attacks. The mitigating actions are MFA, device recognition, data recovery processes, phishing awareness, training
  programs, IT security through Company's IT suppliers and cyber security insurance.
- Risks relating to trade receivables and inventory. The mitigation actions are low expected credit losses and plans to expand key inventory suppliers.
- Changes in the USD exchange rate, capital markets, and the costs of financing, and their impact on the free liquidity, future
  revenue and net finances. The mitigating actions are a natural hedge for portions of the USD denominated expenses by
  invoicing part of the customer portfolio in USD and FDA cleared product has potential for meaningful revenue growth and
  achievement of future positive free cash flows. See Note 17 for further specification.
- Tax risks. The mitigating actions are the use of tax experts as deemed appropriate for compliance with local laws and regulations.
- Risks related to IT in general. See Cyber-attacks above.

The Company's risks further include the ability to enter into collaborations with partners for development, manufacturing, marketing and financial resources. There are additional risks related to sales contracts and the related production and logistics.

Currency risks include the risk arising from sales and production contracts being denominated in currencies other than Danish kroner. Contracts are primarily in USD and EUR.

Revenues and contracts are still relatively modest and thus the Company is not hedging its USD exposure. However, the Company is monitoring its USD exposure and will be ready to use financial instruments to hedge this exposure if the need arises. Based on its transaction volume, the Group has determined not to hedge its USD exposure. As the Danish kroner is pegged to the EUR, hedging of the Company's transactions in EUR is not necessary.

To the extent these risk factors are within the Company's control, the Company seeks to address them in the ordinary course of business.

## 2 Internal Controls

The Board of Directors and the Management of BioPorto are responsible for the Company's control and risk management in connection with the financial reporting process, including compliance with rules and regulations that are relevant in reporting.

The Board of Directors has established an Audit Committee that reviews and discusses the accounting and audit practices with the Company's auditors and Management in accordance with the Rules of Procedures of the Audit Committee.

The annual audit and reporting process includes detailed planning of individual tasks and planning by finance based on an audit strategy approved by the Audit Committee.

At least annually, the Audit Committee evaluates the risks connected with the financial reporting process, including the presence of internal controls and guidelines. The Audit Committee assesses the Company's organizational structure, including the risk of fraud and the measures to be taken to reduce and/or eliminate such risk. In that regard, any incentive or motivation of Management to manipulate earnings or perform any other fraudulent action is discussed.

The Company's internal controls and guidelines provide a reasonable but not an absolute certainty that unlawful use of assets, loss and/or significant errors or deficiencies in relation to the financial reporting process can be avoided. The Board of Directors has not instituted an internal audit function at BioPorto, based on its assessment that the Company's size and complexity do not necessitate such a function.